

# MANAGERS BULLETIN: MGR-18-017

DATE December 13, 2018

TO: All Approved Insurance Providers  
All Risk Management Agency Field Offices  
All Other Interested Parties

FROM: Martin R. Barbre, Administrator /s/ Martin R. Barbre 12/13/2018

SUBJECT: Multi County Enterprise Unit (MCEU) – 2019 and Succeeding Crop Years

## Background

As announced today, Risk Management Agency (RMA) has developed the Multi-County Enterprise Unit (MCEU) Endorsement in response to requests to incorporate small amounts of acreage from one county into an enterprise unit for a contiguous county. The MCEU Endorsement attaches to eligible Common Crop Insurance Policy, Basic Provisions and Crop Provisions for the insured crop and allows a producer to combine acreage of an insured crop, by irrigation practice, if applicable, in two contiguous counties in the same state into one enterprise unit (EU). To qualify for a MCEU, one county must individually qualify for the EU election the producer has chosen, and the other county must not meet those EU qualifications. Both county crop policies in the MCEU must be with the same Approved Insurance Provider and have the same elections for:

- Multi-county enterprise units;
- Insurance plan;
- Coverage Level, by irrigation practice, if applicable; and
- Enterprise unit by practice.

MCEU will be available for crops with a November 30, 2018, and later contract change date. MCEU will be available for counties in which the actuarial documents include the MCEU option for the following crops: Small Grains (Barley, Wheat); Coarse Grains (Corn, Grain Sorghum, Soybeans); Cotton; Peanuts; Rice; Canola; and Sunflowers.

## Action

RMA will place, by close of business today, the MCEU Endorsement for the 2019 crop year on the RMA website at [www.rma.usda.gov/](http://www.rma.usda.gov/). The attached **MCEU Underwriting Procedures** are for Approved Insurance Providers to use in administering the MCEU.

Interested producers should contact a crop insurance agent for more information. A list of agents can be found on the RMA website at [www.rma.usda.gov/](http://www.rma.usda.gov/).