

# PRODUCT MANAGEMENT BULLETIN: PM-19-071

DATE November 29, 2019

TO: All Approved Insurance Providers  
All Risk Management Agency Field Offices  
All Other Interested Parties

FROM: Richard H. Flournoy, Deputy Administrator /s/ Richard H. Flournoy  
11/29/2019

SUBJECT: Sugar Beet Crop Provisions Changes Effective for the 2020 and Succeeding Crop  
Years in States with a November 30 Contract Change Date and for the 2021 and  
Succeeding Crop Years in All Other States

## Background

The Federal Crop Insurance Corporation (FCIC) amended the Sugar Beet Crop Provisions for the 2020 and succeeding crop years in all counties with a November 30 contract change date and 2021 and succeeding crop years for all other counties, with the following changes:

- Revised the maximum early harvest adjustment to the higher of the producer's approved actual production history yield or the actual yield of the sugar beets harvested after full maturity from the unit;
- Replaced the definition of "processor contract" with "production agreement," which does not require a price or formula based on third party data;
- Revised the production agreement deadline from the time of loss to the acreage reporting date;
- Clarified when to apply the early harvest adjustment;
- Added procedures allowing third parties to test raw sugar content in addition to the processor; and
- Added salvage value procedures for damaged production.

A Final Rule with these changes published in the Federal Register on November 29, 2019. FCIC invites you to submit comments on this rule through the close of business January 28, 2020 at [www.regulations.gov/](http://www.regulations.gov/).

## Action

The Sugar Beet Crop Provisions (20-039) will be available by close of business today on the RMA website at [www.rma.usda.gov](http://www.rma.usda.gov).

Approved insurance providers must notify policyholders of these changes at least 30 days prior to the cancellation date, as required by the policy.

## DISPOSAL DATE:

December 31, 2020