

Recipient	Project	Project Description	Award Amount	Award Type	State(s)
FamilyFarmed	Risk Management is Good Business: Best Practices for Specialty Crop Farmers	The grantee will build the skills of fruit and vegetable farmers to better understand the opportunities and risks in wholesale marketing and to adopt best practices that minimize their risk. Farmers will increase their understanding about best practices in Wholesale Marketing, Postharvest Handling, Legal and Food Safety Risk Management; increase their understanding about available Crop Insurance options including Whole Farm Revenue Protection; develop risk management plans and strategies; and begin to implement specific best practices in their operations.	\$ 62,933.00	RME	Connecticut, Massachusetts, New Hampshire
Farmer Veteran Coalition	Farmer Veteran Risk Management Education Project	The grantee will deliver comprehensive crop insurance education and risk management training to beginning farmers who are also military veterans. The project will assist them in identifying and implementing production, marketing, legal, and financial risk management practices; as well as providing guidance on interacting with USDA agencies and cross-utilization of farm programs that support comprehensive farm management.	\$ 99,950.00	RME	New York, New Jersey, New Hampshire
Appalachian Sustainable Development	Reducing Risks for Beginning Certified Organic Specialty Crop Farmers	The grantee will increase the number of successful organic growers in VA by introducing an Organic Growers Group (OGG) model through outreach and training. The new and beginning specialty crop farmers, farmers transitioning from conventional to organic production practices, small, socially disadvantaged and limited resource specialty crop producers will be the audience. Whole Farm Revenue Protection insurance will be added as a recommended risk management option and incorporated into the manual, curriculum, and videos to address the low adoption rates in the region.	\$ 43,377.00	RME	Virginia
North 40 Ag, Inc.	Soil Health Education and Risk Management Training in Montana and Wyoming	The grantee will partner with 10 organizations to deliver soil health education and risk management training in Montana and Wyoming. Producers will learn about the benefits of soil health practices like cover crops, no-till farming, grazing systems, and crop rotation. Producers will learn how cover crops interact with crop insurance policies and other federal programs. Education will also be provided on Pasture, Rangeland, and Forage insurance. The audience will include beginning, livestock, women, small, organic, specialty, sustainable, value-added and traditional producers.	\$ 79,573.00	RME	Montana, Wyoming
Utah State University	Risk Management Education Programs for Small Specialty Crop Producers in a Local Foods System	The grantee will reach underserved audiences for specialty crops engaged in the local food system in Utah and Arizona, primarily women, Native Americans and small, limited resource farmers with targeted workshops in StrikeForce Counties. This project will reach producers through face-to-face presentations and online materials.	\$ 96,463.00	RME	Arizona, Utah

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California Sustainable Winegrowing Alliance	Risk Management Education for California Winegrape Growers	The grantee will reduce risk through adoption of sustainable practices that improve business viability. Tools will be offered to assist growers in drought response, earthquake preparedness, and managing other risks related to weather, water, pests, labor, energy and market variability. Spanish translation of the updated Risk Guide, and a written case study that will be shared with workshop participants and more than 2000 winegrowers and other specialty crop producers.	\$ 70,550.00	RME	California
University of Arizona	Risk Management Education for Southwest Livestock, Forage, and Specialty Crop Producers on Record Keeping and Available Insurance Programs	The grantee will improve the risk management skills and decisions made by Native American and other limited resource specialty crop, forage, and livestock producers in Arizona and Nevada. Specific objectives for producers to reach these goals include hands-on workshops and an electronic newsletter that addresses: 1) Rainfall Index insurance; 2) Record keeping tools and practices; and 3) Whole-Farm Revenue insurance education with specific instruction on how Whole-Farm insurance works as a crop and/or livestock disaster assistance program tool.	\$ 89,133.00	RME	Arizona, Nevada
Chico Bean Growers dba North Valley Ag Services	Assisting specialty crop producers in mitigating production risks through training on soil fertility, nutrient management, and water management	The grantee will equip specialty crop producers to manage impacts of drought on soil fertility, nutrients, and water quality and reduce losses. Reaching almond, walnut, and other specialty crop producers through on-farm trainings, two grower workshops, a Butte County Grower Day booth and an educational mailing.	\$ 99,525.00	RME	California
Local First Arizona Foundation	Arizona Food and Farm Finance Forum	The grantee will host the Food and Farm Finance Forum, an annual opportunity for those involved in and contributing to Arizona's local food system to gather, network, learn, and develop new skills within the area of small agriculture business financial management and growth. This will broaden and deepen the educational content offered to food producers, specifically in the areas of risk management, food safety, business planning, and wholesale marketing.	\$ 37,500.00	RME	Arizona
California FarmLink	Growing Profitable Small Farms through Financial Risk Management and Crop Insurance	The grantee will target small, beginning and limited-resource farmers, as well as agricultural service providers, to facilitate financial risk management and crop insurance understanding through group education and technical assistance. Education and technical assistance will incorporate crop insurance products not currently being utilized by many growers.	\$ 89,718.00	RME	California
Texas A&M AgriLife Extension Service	Producer Risk Management Education	The grantee will target the crop and livestock industries in Texas with programs directed to production, marketing, financial and legal risk management education. Programs will enable Texas agricultural producers to develop and implement effective risk management plans. Offerings, from short to long programs, allow attendees to select the depth of training in line with their risk management knowledge.	\$ 99,856.00	RME	Oklahoma, Texas

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Custom Ag Solutions	Risk Management Training and Information for Beginning, Livestock, and Veteran Producers in RMA's Oklahoma City Region	The grantee will partner with six organizations to deliver training in risk management and crop insurance topics to beginning, livestock, and veteran producers in New Mexico, Oklahoma, and Texas in RMA's Oklahoma City (OKC) Region. The training and information outreach will improve producers' awareness of available risk management strategies and tools, including farm financial benchmarking and crop insurance programs such as RMA's PRF, LRP, and WFRP Programs. Producers will also gain expertise in assessing and implementing relevant risk management strategies and tools leading to more effective utilization of existing and emerging Federal crop insurance programs.	\$ 79,999.00	RME	New Mexico, Oklahoma, Texas
Oklahoma State University	Risk Management and Crop Insurance Education for Oklahoma Agricultural Producers	The grantee will provide forage and livestock producers, specialty crops producers, women and minority producers, new and beginning producers, and traditional farmers and ranchers with the tools and training to mitigate risk in their agricultural operations.	\$ 79,999.00	RME	Oklahoma
University of Arkansas	Crop Insurance, Financial Management Updates and Food Safety Risk Prevention for NE OK and SW Tribes	The grantee will deliver important crop insurance updates in addition to providing training on financial management tools for diversified Native farmers in the OKC region. The primary but not sole focus of the project will be on tribal producers, small producers and women producers in the region. The project will include in-person workshops and webinar trainings.	\$ 99,992.00	RME	New Mexico, Oklahoma
FamilyFarmed	Risk Management is Good Business: Best Practices for Specialty Crop Farmers in the Jackson Region	The grantee will build the skills of fruit and vegetable farmers to better understand the opportunities and risks in wholesale marketing and to adopt best practices that minimize their risk. Farmers will increase their understanding about best practices in Wholesale Marketing, Postharvest Handling, Legal and Food Safety Risk Management; increase their understanding about available Crop Insurance options including Whole Farm Revenue Protection; develop risk management plans and strategies; and begin to implement specific best practices in their operations.	\$ 28,599.00	RME	Kentucky
National Center for Appropriate Technology	Risk Management Education for Specialty Crop and Livestock New, Beginning and Military Veteran Farmers in the RMA Jackson, Mississippi Region	The grantee will provide risk management training that emphasizes production risks such as crop insurance options, economic risks of new technologies and transition to a sustainable agriculture production system. The project will assist producers with the financial challenges of record keeping, business and strategic planning as well as human risk of farm safety. Emphasis will be placed on new, beginning, and military veteran producers and the priority commodities of specialty crops and livestock and forage as defined by the Federal Crop Insurance Corporation.	\$ 99,539.00	RME	Kentucky, Louisiana, Mississippi

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Northwest Center for Alternatives to Pesticides	Production Risk Management Training for Nursery, Specialty Crop & Organic Producers in Oregon, Washington and Idaho	The grantee will improve producers' economic stability through education on crop insurance and alternative pest management strategies to meet growing markets. Trainings and a webinar will be provided for organic, specialty crop and nursery producers, increasing the understanding of Whole-Farm Revenue Protection.	\$ 49,163.00	RME	Oregon, Washington, Idaho
Washington State University	Forage Insurance Education	The grantee will educate growers in three counties in northeast Washington, five counties in Idaho, and two counties in southern Oregon on their forage operation risk management options. This project will help forage growers understand record keeping requirements, how to purchase forage insurance products, other risk management options including Whole Farm Insurance and how to incorporate these products into an overall financial risk management program.	\$ 57,495.00	RME	Idaho, Oregon, Washington
FamilyFarmed	Risk Management is Good Business: Best Practices for Specialty Crop Farmers in the Spokane Region	The grantee will build the skills of fruit and vegetable farmers, including Spanish-speaking farmers, to better understand the opportunities and risks in wholesale marketing and to adopt best practices that minimize their risk. Farmers will increase their understanding about best practices in Wholesale Marketing, Postharvest Handling, Legal and Food Safety Risk Management; increase their understanding about available Crop Insurance options including Whole Farm Revenue Protection; develop risk management plans and strategies; and begin to implement specific best practices in their operations.	\$ 71,871.00	RME	Idaho, Washington
Grow Food dba Viva Farms	Increasing Beginning and Socially Disadvantaged Farmer Economic Viability Through Risk Management Education and Business Development	The grantee will deliver bilingual crop insurance and risk management training to Beginning, Socially Disadvantaged, and Hispanic Organic Specialty Crop Producers. Training will assist producers in identifying risks, and using sound risk management decisions with existing and emerging risk management tools. Training will include workshops and training covering Crop Insurance, Financial and Legal Recordkeeping, Financial Benchmarking, Crop Planning, Tractor Safety, Sustainable Irrigation, Integrated Weed and Pest Management, Wholesale Success and Direct Marketing with RMA and other class materials translated into Spanish. Additional assistance will include developing business and risk management plans, obtaining crop insurance, business licenses, organic certification and other related items.	\$ 99,999.00	RME	Washington
Institute for Washington's Future	Managing Risk for Success of Latino Start-up Farm Enterprises.	The grantee will provide bilingual outreach and education to Latino farmers that addresses the production, marketing, and financial risks they face in order to expand and sustain their farm enterprises. Farmers will receive a packet of information on crop insurance and other risk management topics in their primary language and invitation to a workshop by face to face contact from project staff or a peer working with the project team.	\$ 80,500.00	RME	Washington

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University of Arkansas	Crop Insurance, Financial Management Updates and Food Safety Risk Prevention for NW Tribes	The grantee will deliver important crop insurance updates in addition to providing training on financial management tools for diversified Native farmers in the Spokane region. The primary but not sole focus of the project will be on tribal producers, small producers and other producers in the region. The project will include in-person workshops and webinar trainings.	\$ 99,992.00	RME	Idaho, Oregon, Washington
Adelante Mujeres	Risk Management Training for New and Beginning Latino Farmers in Oregon	The grantee will provide culturally appropriate training and technical assistance on specialty crops insurance and risk management solutions for new and beginning Latino farmers; strengthen the relationship between the Coalition for the Advancement of Latino Farmers (CALF) and RMA's regional and national offices in order to encourage scale-specific and culturally appropriate risk management solutions for Latino farmers; and increase the number of Latino farmers in the region who understand risk management strategies by sharing best practices amongst the members of CALF.	\$ 48,828.00	RME	Oregon
Crosshatch Center for Art & Ecology	Get Farming, Keep Farming Education Partnerships: Production, Management and Business Training for Specialty Crops Growers	The grantee will provide educational resources to mitigate risk to specialty crop and small-scale livestock producers through 86 workshops and two conferences reaching at least 1,200 producers.	\$ 99,999.00	RME	Michigan
FamilyFarmed	Risk Management is Good Business: Best Practices for Specialty Crop Farmers in the Springfield Region	The grantee will build the skills of fruit and vegetable farmers to better understand the opportunities and risks in wholesale marketing and to adopt best practices that minimize their risk. Farmers will increase their understanding about best practices in Wholesale Marketing, Postharvest Handling, Legal and Food Safety Risk Management; increase their understanding about available Crop Insurance options including Whole Farm Revenue Protection; develop risk management plans and strategies; and begin to implement specific best practices in their operations.	\$ 42,138.00	RME	Indiana
FamilyFarmed	Risk Management is Good Business: Best Practices for Specialty Crop Farmers in the St. Paul Region	The grantee will build the skills of fruit and vegetable farmers to better understand the opportunities and risks in wholesale marketing and to adopt best practices that minimize their risk. Farmers will increase their understanding about best practices in Wholesale Marketing, Postharvest Handling, Legal and Food Safety Risk Management; increase their understanding about available Crop Insurance options including Whole Farm Revenue Protection; develop risk management plans and strategies; and begin to implement specific best practices in their operations.	\$ 93,360.00	RME	Minnesota, Wisconsin
Michael Fields Agricultural Institute	Supporting Farm Diversification and Risk Management Through Education About Whole Farm Revenue Protection Crop Insurance	The grantee will educate Wisconsin farmers and others in the St. Paul, MN Region about RMA's new offerings supporting diversified production, with emphasis on the Whole Farm Revenue Protection (WFRP) program, new cover crop policies, and changes in organic crop insurance.	\$ 52,000.00	RME	Wisconsin

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Land Stewardship Project	Securing farm viability through stage-appropriate risk management education for specialty crop and livestock farmers	The grantee will educate Wisconsin farmers and others in RMA's St. Paul, MN Region about RMA's new offerings supporting diversified production, with emphasis on the Whole Farm Revenue Protection (WFRP) program, new cover crop policies, and changes in organic crop insurance.	\$ 99,549.00	RME	Minnesota, Wisconsin
Farmers' Legal Action Group	Crop Insurance and Risk Management Education for Immigrant Specialty Crop Producers	The grantee will provide crop insurance education and risk management training to immigrant specialty crop producers in St. Paul, Minnesota and the surrounding areas, with a focus on production, financial and legal risks. Workshops will be provided on the topics of record-keeping for crop insurance and other risk management strategies; leases for rented farmland; good farming practices to limit production risks; and food safety practices for specialty crop producers.	\$ 98,892.00	RME	Minnesota
Women, Food and Agriculture Network	Educating women landowners on legacy tools	The grantee will provide outreach to women farmland owners using learning circles, tailored to how women prefer to learn and to increase their retention of new material. This project will adapt that outreach to address record keeping and its importance in addressing all types of liability, including crop insurance and legacy tools.	\$ 40,301.00	RME	Iowa, Minnesota
The Board of Regents of the University of Wisconsin System	Family and Farm Financial Management Workshops for Wisconsin Farm Women	This program will mentor farm women in their goal to make informed risk management decisions based on their improved financial data. It will empower farm women in financial stewardship of their farm businesses' resources.	\$ 31,740.00	RME	Wisconsin
Colorado State University	Delivering Crop Insurance and Legacy/Succession/Estate Planning to Colorado's Traditional, Senior, Transitional, Women, Beginning, and Other Producers	The grantee will help producers increase their understanding of crop insurance and improve their risk management skills. Crop insurance training will be delivered at five locations through group trainings, social media and other electronic formats; and transitional, legacy, retirement, and estate planning trainings will be conducted for 185 agricultural families.	\$ 65,524.00	RME	Colorado
Master Stockman Consulting	Risk Management Education for Beginning, Livestock, Traditional, and Women Producers in RMA's Topeka Region	The grantee will work with RMA and six partner organizations to deliver training in risk management and crop insurance topics with target audiences of beginning, livestock, traditional and women producers in Colorado, Kansas, Missouri and Nebraska in the Topeka Region.	\$ 99,994.00	RME	Colorado, Kansas, Missouri, Nebraska

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FamilyFarmed	Risk Management is Good Business: Best Practices for Specialty Crop Farmers in the Valdosta Region	The grantee will build the skills of fruit and vegetable farmers to better understand the opportunities and risks in wholesale marketing and to adopt best practices that minimize their risk. Farmers will increase their understanding about best practices in Wholesale Marketing, Postharvest Handling, Legal and Food Safety Risk Management; increase their understanding about available Crop Insurance options including Whole Farm Revenue Protection; develop risk management plans and strategies; and begin to implement specific best practices in their operations.	\$ 34,634.00	RME	South Carolina
Center for Com and Econ Dev, Inc. DBA The Corporation for Community and Economic Development United, Inc.	The South Carolina and Georgia Risk Management Training Institute for Agricultural Producers	The grantee will work through collaborative partnerships to develop and deliver crop insurance education and risk management training for beginning and socially disadvantaged farmers and ranchers in the Promise Zone and StrikeForce counties in South Carolina, and the StrikeForce counties in Georgia.	\$ 99,500.00	RME	South Carolina, Georgia