

**United States  
Department of  
Agriculture**



**Federal Crop  
Insurance  
Corporation**



**Risk  
Management  
Agency**



**Product  
Administration  
and Standards  
Division**

**FCIC-25380 (10-2012)  
FCIC-25380-1  
(11-2017)**

# **PRUNE LOSS ADJUSTMENT STANDARDS HANDBOOK**

## **2018 and Succeeding Crop Years**



**RISK MANAGEMENT AGENCY  
KANSAS CITY, MO**

|   |  |
|---|--|
| <b>TITLE: PRUNE LOSS ADJUSTMENT STANDARDS HANDBOOK</b>  | <b>NUMBER: 25380<br/>25380-1</b>   |
| <b>EFFECTIVE DATE: 2018 and succeeding crop years</b>   | <b>ISSUE DATE: November 21, 2017</b>   |
| <b>SUBJECT:</b><br><br><b>Provides the procedures and instructions for administering the Prune crop insurance program</b> | <b>OPI: Product Administration and Standards Division</b>  |
|   | <b>APPROVED:</b><br><br><i>/s/ Richard H. Flourney</i><br><br><b>Deputy Administrator for Product Management</b> |

**REASON FOR AMENDMENT**

Major Changes: See changes or additions in text which have been **highlighted**. Three stars (\*\*\*) identify where information has been removed.

1. Exhibit 3, item 56(b)(3): Removed “(must be net weight)” from the instructions for this item entry in accordance with section 11(c)(2) of the Prune Crop Provisions (13-0036).
2. Exhibit 7: Removed from the LASH. The table was formerly used prior to the 2013 crop years for quality adjustments of substandard prunes and is no longer necessary for loss adjustment procedures of prunes.
3. Exhibit 9: Removed from the LASH. Fields on the P-1 Reference Guide were formerly used for quality adjustment of substandard prunes and is no longer necessary for loss adjustment procedures.

**PRUNE LOSS ADJUSTMENT STANDARDS HANDBOOK**

| Control Chart For: Prune Loss Adjustment Standards Handbook |               |               |                 |                   |                    |         |                     |
|---|---------------|---------------|-----------------|-------------------|--------------------|---------|---------------------|
|   | TP<br>Page(s) | TC<br>Page(s) | Text<br>Page(s) | Exhibit<br>Number | Exhibit<br>Page(s) | Date    | Directive<br>Number |
| Remove  | 1-2           | 1-2           |                 | 3                 | 17-18              | 10-2012 | RMA-25380           |
|   |               |               |                 | 6                 | 1                  |         |                     |
|   |               |               |                 | 7                 | 1                  |         |                     |
|   |               |               |                 | 8                 | 1                  |         |                     |
|   |               |               |                 | 9                 | 1-2                |         |                     |
|   |               |               |                 | 10                | 1                  |         |                     |
| Insert  | 1-2           | 1-2           |                 | 3                 | 17-18              | 11-2017 | RMA-25380-1         |
|   |               |               |                 | 6                 | 1                  |         |                     |
|   |               |               |                 | 7                 | 1                  |         |                     |
|   |               |               |                 | 8                 | 1                  |         |                     |
|   |               |               |                 | 9                 | 1-2                |         |                     |
|   |               |               |                 | 10                | 1                  |         |                     |
| Current<br>Index  | 1-2           | 1-2           | 1-12            | 1                 | 1                  | 11-2017 | RMA-25380-1         |
|   |               |               |                 | 2                 | 1                  | 11-2017 | RMA-25380-1         |
|   |               |               |                 | 3                 | 1-16               | 10-2012 | RMA -25380          |
|   |               |               |                 | 3                 | 17-18              | 10-2012 | RMA -25380          |
|   |               |               |                 | 3                 | 19-20              | 10-2012 | RMA -25380          |
|   |               |               |                 | 4                 | 1                  | 11-2017 | RMA -25380-1        |
|   |               |               |                 | 5                 | 1                  | 10-2012 | RMA -25380          |
|   |               |               |                 | 6                 | 1                  | 10-2012 | RMA -25380          |
|   |               |               |                 | 6                 | 1                  | 11-2017 | RMA -25380-1        |
|   |               |               |                 | 7                 | 1                  | 11-2017 | RMA -25380-1        |
|   |               |               |                 | 8                 | 1                  | 11-2017 | RMA -25380-1        |
|   |               |               |                 | 9                 | 1-2                | 11-2017 | RMA -25380-1        |
|   |               |               |                 | 10                | 1                  | 11-2017 | RMA -25380-1        |
|   |               |               |                 | 10                | 2                  | 10-2012 | RMA-25380           |
|   |               |               |                 | 11                | 1                  | 10-2012 | RMA-25380           |

The handbook pages listed in the Control Chart above under the “Insert” heading replace such pages in the 2013 Prune Loss Adjustment Standards Handbook (FCIC-25380), dated October 23, 2012. This handbook is effective for the 2018 and succeeding crop years and is not retroactive to any 2017 or prior crop year determinations.

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Form/Worksheet Standards and Elements (Continued)

**B. Production Worksheet Standards and Elements (continued)**

|  |  |
|--|--|
| <p><b>Section II – Determined Harvested Production</b><br/>(continued)</p> | <p>(6) harvested production from more than one insured practice or type and a separate approved APH yield has been established for each, the harvested production also must be entered on separate lines in columns “47 a” through “66” by type or practice.</p> <p>(e) There will generally be no harvested production entries in columns “47 a” through “68” for preliminary inspections.</p>  |
| <p><b>43. Date Harvest Completed</b></p>                                   | <p>Use such date to determine if there is a delayed notice or a delayed claim.</p> <p><b>Reminder:</b> Refer to the LAM for delayed notice or delayed claim information.</p> <p><b>PRELIMINARY:</b> Make no entry.</p> <p><b>FINAL:</b></p> <p>(a) The earlier of the date the entire acreage on the unit was (1) harvested, (2) totally destroyed, (3) put to other use, (4) a combination of harvested, destroyed, or put to other use, or (5) the calendar date for the end of the insurance period.</p> <p>(b) If at the time of final inspection (if prior to the end of the insurance period), there is any unharvested insured acreage remaining on the unit that the insured does not intend to harvest, enter “Incomplete.”</p> <p>(c) If at the time of final inspection (if prior to the end of the insurance period), <u>none</u> of the insured acreage on the unit has been harvested, and the insured does not intend to harvest such acreage, enter “No Harvest.”</p> <p><b>Important:</b> If the case involves a Certification Form, enter the date from the Certification Form when the entire unit is put to another use. Refer to the LAM.</p> |
| <p><b>44. Damage Similar to Other Farms in the Area?</b></p>               | <p><b>PRELIMINARY:</b> Make no entry.</p> <p><b>FINAL:</b> Check “Yes” or “No.” Check “Yes” if amount and cause of damage due to insurable causes is similar to the experience of other orchards in the area. If “No” is checked, explain in the “Narrative.”</p>  |

## Form/Worksheet Standards and Elements (Continued)

## B. Production Worksheet Standards and Elements (continued)

|  |  |
|--|--|
| 45. <b>Assignment of Indemnity</b>                         | Check “Yes” <b>only</b> if an assignment of indemnity is in effect for the crop year; otherwise, check “No.”<br><br><b>Reminder:</b> Refer to the LAM.   |
| 46. <b>Transfer of Right to Indemnity</b>                  | Check “Yes” <b>only</b> if a transfer of right to an indemnity is in effect for the unit for the crop year; otherwise, check “No.”<br><br><b>Reminder:</b> Refer to the LAM.   |
| 47a. <b>Share</b>  | Record only varying shares on the same unit round to three decimal places.   |
| 47b. <b>Field ID</b>                                       | (a) If only one practice and/or type of harvested production is listed in section I, make no entry.<br><br>(b) If more than one practice and/or type of harvested production is listed in Section I, and a separate approved APH yield exists, indicate for each practice/type, the corresponding Field ID (from column “16”).                         |
| 48. <b>Multi-Crop Code</b>                                 | The applicable two-digit code for first crop and second crop.<br><br><b>Important:</b> Refer to the LAM for instructions regarding entry of first crop and second crop codes.  |
| 49. - 52. <b>Length or Diameter/Width/Depth/ Deduction</b> | For prunes stored or sold, enter the name and address of the buyer, packing house, or processor, as applicable. For prunes otherwise disposed of, indicate method of disposition.  |
| 53.-55.  | Make no entry.   |
| 56. <b>Bu., Ton, Lbs., Cwt.</b>                            | (a) Circle “Ton” in column heading.<br><br>(b) As applicable, on separate lines document all harvested production in tons rounded to tenths from insurable acreage that:<br><br>(1) meets the definition of standard prunes;<br>(2) is intended for use as fresh prunes;<br>(3) is sold as standard prunes; and<br>(4) is damaged by uninsured causes. |
| 57. <b>Shell/Sugar Factor</b>                              | (a) <b>Fresh production:</b> Enter “0.333” when there is fresh prune production entered in column 56.<br><br>(b) <b>Dried production:</b> Make no entry.   |
| 58a.-60b.  | Make no entry.   |
| 61. <b>Adjusted Production</b>                             | Make the following entries in tons rounded to tenths.<br><br>(a) <b>Fresh production:</b> Column “56” multiplied by column “57.”<br>(b) <b>Dried production:</b> Transfer entry from column 56.  |

\*\*\*



## Prune Survival Conversions

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| Period                          | Percent Survival Rate |
|---------------------------------|-----------------------|
| “Reference Date” through Day 15 | 60                    |
| Day 16 through Day 30           | 65                    |
| Day 31 through Day 45           | 70                    |
| Day 46 through Day 60           | 75                    |
| Day 61 through Day 75           | 80                    |
| Day 76 through Day 90           | 85                    |
| Day 91 through Day 105          | 90                    |
| Day 106 through Day 115         | 95                    |
| Day 116 through Harvest         | 100                   |

Use this chart to obtain a factor for percent survival used in item 23 “Percent Survival Conversion” on the prune appraisal worksheet. Obtain the applicable “Reference Date” from the RMA Product Management Bulletin for the applicable crop year.

**Example:** (Percentages are expressed as two-place decimals)

- a. Day 10 from “Reference Date” and the average prune count per tree is 1181.

$$1181 \times 0.60 = 709 \text{ prunes to count}$$

- b. Day 46 from “Reference Date” and the average prune count per tree is 1001.

$$1001 \times 0.75 = 751 \text{ prunes to count}$$

- c. Day 119 from “Reference Date” and the average prune count per tree is 709.

$$709 \times 1.00 = 709 \text{ prunes to count}$$

Reserved

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**Predicted Average Harvest Size of Dry Prunes**

| Reference Date Size (Green)<br>(fruit count/lb.) | Predicted Harvest Size (Dry)<br>(fruit count/lb.) | Reference Date Size (Green)<br>(fruit count/lb.) | Predicted Harvest Size (Dry)<br>(fruit count/lb.) | Reference Date Size (Green)<br>(fruit count/lb.) | Predicted Harvest Size (Dry)<br>(fruit count/lb.) |
|--|---|--|---|--|---|
| 50   | 33  | 85   | 63  | 120  | 103   |
| 51   | 33  | 86   | 64  | 121  | 104   |
| 52   | 34  | 87   | 65  | 122  | 106   |
| 53   | 35  | 88   | 66  | 123  | 107   |
| 54   | 36  | 89   | 67  | 124  | 108   |
| 55   | 37  | 90   | 68  | 125  | 110   |
| 56   | 37  | 91   | 69  | 126  | 111   |
| 57   | 38  | 92   | 70  | 127  | 112   |
| 58   | 39  | 93   | 71  | 128  | 114   |
| 59   | 40  | 94   | 72  | 129  | 115   |
| 60   | 41  | 95   | 73  | 130  | 117   |
| 61   | 41  | 96   | 74  | 131  | 118   |
| 62   | 42  | 97   | 75  | 132  | 120   |
| 63   | 43  | 98   | 77  | 133  | 121   |
| 64   | 44  | 99   | 78  | 134  | 123   |
| 65   | 45  | 100  | 79  | 135  | 124   |
| 66   | 46  | 101  | 80  | 136  | 126   |
| 67   | 46  | 102  | 81  | 137  | 127   |
| 68   | 47  | 103  | 82  | 138  | 129   |
| 69   | 48  | 104  | 83  | 139  | 130   |
| 70   | 49  | 105  | 84  | 140  | 132   |
| 71   | 50  | 106  | 86  | 141  | 133   |
| 72   | 51  | 107  | 87  | 142  | 135   |
| 73   | 52  | 108  | 88  | 143  | 137   |
| 74   | 53  | 109  | 89  | 144  | 138   |
| 75   | 54  | 110  | 90  | 145  | 140   |
| 76   | 54  | 111  | 92  | 146  | 142   |
| 77   | 55  | 112  | 93  | 147  | 143   |
| 78   | 56  | 113  | 94  | 148  | 145   |
| 79   | 57  | 114  | 95  | 149  | 147   |
| 80   | 58  | 115  | 96  | 150  | 148   |
| 81   | 59  | 116  | 98  | 151  | 150   |
| 82   | 60  | 117  | 99  | 152  | 152   |
| 83   | 61  | 118  | 101   | 153  | 153   |
| 84   | 62  | 119  | 102   |  |   |

This table may be revised as required for certain insured counties and/or areas. The table shows the predicted average harvest size of dry prunes per pound. Use this table from the “Reference Date” to 15 days after the “Reference Date.”

**Example:** On the “Reference Date” there are 68 green prunes per pound, the table predicts there will be 47 dry prunes per pound at harvest.





Example Prune Appraisal Worksheet

**PRUNE APPRAISAL WORKSHEET**

Claim Number: **XXXXXX**

Company Name: **Any Company**

**PART 1: GENERAL INFORMATION**

|   |  |  |  |   |  |
|---|--|--|--|---|--|
| 1. Insured's Name:<br><b>I. M. Insured</b>      |  | 2. Policy Number:<br><b>XXXXX</b>          | 3. Crop Year:<br><b>YYYY</b>           | 4. Unit Acres:<br><b>30.0</b>           | 5. Unit Number:<br><b>0001-0002BU</b>    |
| 6. Cause(s) of Damage:<br><b>Excess Precip.</b> |  | 7. Date(s) of Damage:<br><b>MM/DD/YYYY</b> | 8. Immature/Mature:<br><b>Immature</b> | 9. Appraisal Date:<br><b>MM/DD/YYYY</b> | 10. Reference Date:<br><b>MM/DD/YYYY</b> |

**PART 2: SAMPLING**

| Orchard ID<br>11 | Appraised Acres<br>12 | No. of Green Prunes per Sample Tree<br>13 |            |              |            |              | Total No. of Green Prunes<br>14 | Total No. of Samples Trees<br>15 | Avg. No. of Green Prunes per Tree<br>(14 ÷ 15)<br>16 |
|------------------|-----------------------|---|------------|--------------|------------|--------------|---------------------------------|----------------------------------|--|
|                  |                       | <b>900</b>                                | <b>875</b> | <b>1,125</b> | <b>985</b> | <b>1,150</b> |                                 |                                  |  |
| <b>A-1</b>       | <b>5.0</b>            |   |            |              |            | <b>5,035</b> | <b>5</b>                        | <b>1,007</b>                     |  |

**PART 3: GREEN PRUNE COUNT**

First Period Immature Appraisal Only (from Reference Date through 15 days after Reference Date)

| No. Green Prunes per Lb. per Sample<br>17 |           |           |           |           | Total No. Green Prunes<br>18 | Total No. of Samples<br>19 | Avg. No. of Green Prunes per Lb.<br>(18 ÷ 19)<br>20 | Predicted Dry Prune Count<br>21 |
|---|-----------|-----------|-----------|-----------|------------------------------|----------------------------|---|---------------------------------|
| <b>60</b>                                 | <b>66</b> | <b>81</b> | <b>65</b> | <b>68</b> | <b>340</b>                   | <b>5</b>                   | <b>68</b>   | <b>47</b>                       |

**PART 4: PRODUCTION TO COUNT**

| Avg. No. of Green Prunes per Tree<br>(from 16)<br>22 | Percent Survival Conversion<br>23 | No. of Green Prunes per Tree<br>(22 x 23)<br>24 | No. of Trees per Acre<br>25 | Total Green Prunes to Count<br>(24 x 25)<br>26 | Avg. Dry Count per Lb.<br>27 | Avg. Dry Lbs. per Acre<br>(26 ÷ 27)<br>28 | Lbs. per Ton<br>29 | Appraised Tons per Acre<br>(28 ÷ 29)<br>30 |
|--|-----------------------------------|---|-----------------------------|--|------------------------------|---|--------------------|--|
| <b>1,007</b>   | <b>0.60</b>                       | <b>604</b>                                      | <b>132</b>                  | <b>79,728</b>                                  | <b>47</b>                    | <b>1,696</b>                              | <b>2,000</b>       | <b>0.8</b>                                 |

31. Remarks

**Column 21 entry taken from exhibit 8 in the prune handbook.**

**EXAMPLE FIRST PERIOD IMMATURE APPRAISAL**

This form example does not illustrate all required entry items