| June 9, 2003 Exhibit 10 FCIC-M13 (POLICY RECORD – TYPE 10) Format/Edits |                     |               |      |         |  |
|---|---------------------|---------------|------|---------|--|
| Field<br>No.  | Field Name          | Begin<br>Pos. | Size | Picture | Field Edits  |
|   |                     |               |      |         |  |
| 1   | Record Type         | 1             | 2    | 9(02)   | Required. Must be 10.  |
| 2   | Insurance Provider  | 3             | 2    | X(02)   | Required. Edit with RO/Company table.  |
| 3   | Location State      | 5             | 2    | 9(02)   | Required. Edit with FIPS State table.  |
| 4   | Company             | 7             | 3    | 9(03)   | Required. Edit with company table. Must be valid Pic code for reinsurance year.  |
| 5   | Policy Number       | 10            | 7    | 9(07)   | Required. Must be > zeros.   |
| 6   | Crop Year           | 17            | 4    | 9(04)   | Required. Must be the crop year of the crops<br>reported under the policy. This will equal the<br>Reinsurance Year or Reinsurance Year +/- 1<br>for the applicable crop code.  |
| 7   | Type 10 Key Reserve | 21            | 55   | X(55)   | Space Reserved for Additional key data required in the future or for other record types.   |
| 8   | Record Number       | 76            | 3    | 9(03)   | Must be > zero. Only one record number<br>"001" is permitted. Record numbers 002-999<br>are used to report SBI entities.   |
| 9   | Branch Office       | 79            | 2    | X(02)   | Required Reinsured organization branch<br>office for Record 001. Record 002 or greater<br>must be spaces.  |
| 10  | Id Type             | 81            | 1    | 9(01)   | Required; must be one of the following:<br>1 = SSN,<br>2 = EIN,<br>3 = Other,<br>4 = EIN Applied For,<br>5 = BIA Number.<br>If Id Type = 4, no Type 11, 13 or 19 records<br>will be accepted until a valid EIN number is<br>reported.<br>(See Exhibit 10-1 for valid combinations) |
| 11  | Id Number           | 82            | 9    | 9(09)   | <ul> <li>Required; must be one of the following:</li> <li>1 Social Security Number</li> <li>2 EIN Number (Numeric, &gt; zero)</li> <li>3 All Nines</li> <li>4 All Zeros</li> <li>5 A valid Bureau of Indian Affairs No.<br/>(See Exhibit 10-1 for valid combinations)</li> </ul>   |

| June 9, 2    | June 9, 2003 Exhibit 10 FCIC-M13 (POLICY RECORD – TYPE 10) Format/Edits |               |      |         |  |  |  |
|--------------|---|---------------|------|---------|--|--|--|
| Field<br>No. | Field Name  | Begin<br>Pos. | Size | Picture | Field Edits  |  |  |
| 12           | Entity Type   | 91            | 1    | X(01)   | <ul> <li>Required; Must be one of the following:</li> <li>I = Individual- Only "L" SBI Records</li> <li>C = Corporation</li> <li>E = Religious, Charitable, Educational,<br/>Associations, Clubs, or Other Tax-<br/>Exempt Organizations – No SBI<br/>records allowed</li> <li>G = Public Entities, State or Local<br/>Government – No SBI records allowed</li> <li>J = Co-Owner/Joint Operators</li> <li>L = Landlord/Tenant – Only used as SBI</li> <li>M = Tobacco Marketing Card (One Entity for<br/>a group of people operating under one card)</li> <li>Valid for Cat Coverage Only.</li> <li>** See M-8 Exhibit 32</li> <li>N=Enterprise</li> <li>P = Partnership</li> <li>S = Spousal Husband/Wife</li> <li>T = Trusts</li> <li>D = Estates</li> <li>O = Other (Non-US Citizens)</li> <li>B = Bureau of Indian Affairs</li> <li>U = Undivided Interests Valid for Cat<br/>Coverage Only.</li> <li>(See Exhibit 10-1 for valid combinations)</li> </ul> |  |  |
| 13           | Producer Last Name  | 92            | 20   | X(20)   | Required if field 18 (Bus. Name) is blank.<br>Left Justify. Use for persons names only<br>Any entry requires a minimum of 2<br>characters. Only one name per field. Alpha<br>with (-), (.), (.), ("), (,).   |  |  |
| 14           | Producer First Name   | 112           | 10   | X(10)   | Required if field 13 is not blank. Left Justify.<br>Use for persons names only. Only one name<br>per field. For Entity Type of 'J' there can be<br>2 First Names. Alpha with (-), (.), (), ("), ('),<br>(,), (&), (/).   |  |  |
| 15           | Producer Middle Name  | 122           | 10   | X(10)   | Optional; Left Justify if reported. Alpha with<br>(-), (.), ("), ('), (.). Leave blank if not<br>reported.   |  |  |
| 16           | Producer Name Suffix  | 132           | 5    | X(05)   | Optional; Left Justify if reported. The name<br>suffix of the producer (e.g. SR, JR, II, etc.).<br>Alphabetic except for (-), (.), ( ) or (").<br>Otherwise; spaces.   |  |  |

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Exhibit 10 (POLICY RECORD – TYPE 10)

FCIC-M13

| JU I NEV | <b>_UKD -</b> | I | IL | Ŀ |
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| Field | Field Name           | Begin | Size | Picture                                 | Field Edits   |
|-------|----------------------|-------|------|---|---|
| No.   |                      | Pos.  |      |   |   |
|       |                      |       |      |   |   |
| 17    | Producer Title       | 137   | 4    | X(04)                                   | Optional; Left Justify if reported. The title of  |
| 1,    |                      | 157   |      | 11(01)                                  | the producer (e.g. MR, MRS, DR, etc.).  |
|       |                      |       |      |   | Alphabetic except for (-), (.), ( ) or (").   |
|       |                      |       |      |   | Otherwise; spaces.  |
| 18    | Business Name        | 141   | 35   | X(35)                                   | Required if field 13 is blank. Left Justify.  |
|       |                      |       |      |   | Use for all Entity Types except individual persons. May contain: alpha, number, (-), (,), |
|       |                      |       |      |   | (), (°), (°), (.), (&), (/).  |
| 19    | Address Line 1       | 176   | 35   | X(35)                                   | Required. Left Justify.   |
| 20    | Address Line 2       | 211   | 35   | X(35)                                   | Optional. Left Justify. Otherwise; spaces.  |
| 21    | City                 | 246   | 35   | X(35)                                   | Required; If State code = ZZ enter foreign  |
| 22    |                      | 201   | 2    | V(02)                                   | city and country. Left Justify.   |
| 22    | Address State        | 281   | 2    | X(02)                                   | Required; Enter Alpha state abbreviation. If a foreign country, enter ZZ.                 |
| 23    | Zip Code             | 283   | 5    | 9(05)                                   | Required if State NE ZZ; Must be a valid US   |
| -     | r                    |       | -    |   | zip code.   |
| 24    | Zip Extension        | 288   | 4    | 9(04)                                   | Optional. Otherwise; zero fill.   |
| 25    | Phone Number         | 292   | 10   | 9(10)                                   | Optional. Otherwise; zero fill.   |
| 26    | Employee             | 302   | 1    | X(01)                                   | Required. For Record Number 001 must be:  |
|       |                      |       |      |   | C = Insurance Provider Employee<br>E = RMA Employee/FCIC                                  |
|       |                      |       |      |   | R = Relative of Insurance Provider Employee   |
|       |                      |       |      |   | A = Agency Owner, Agent or Adjuster   |
|       |                      |       |      |   | N = None of the Above   |
|       |                      |       |      |   | Optional for Records 002-999 or blank.  |
| 27    | Ineligible SBI Flag  | 303   | 1    | X(01)                                   | For SBI records only. Record number must  |
|       |                      |       |      |   | be equal to or greater than 002. Enter Y if SBI Entity is ineligible and share has been   |
|       |                      |       |      |   | reduced. Otherwise, blank.  |
| 28    | M-14 Review Flag     | 304   | 2    | 9(02)                                   | Must be zeros.  |
| 29    | Ineligible SBI Share | 306   | 4    | 9(01)V9(03)                             | Required: For SBI records only with an  |
| _,    |                      |       |      | ((-)))))))))))))))))))))))))))))))))))) | Ineligible SBI Flag of Y. Must be $> 0\%$   |
|       |                      |       |      |   | and $\leq 1.000$ . Record number must be $\geq 002$ .                                     |
|       |                      |       |      |   | Must be zeros if not applicable.  |
| 30    | Filler               | 310   | 37   | X(37)                                   | Must be Spaces.   |
| 31    | SSN Validation Flag  | 347   | 2    | X(02)                                   | Internal Use. Will be populated during SSN  |
| 32    | Filler               | 349   | 202  | X(202)                                  | edit.<br>Must be Spaces.  |
| 32    | I'IIICI              | 349   | 202  | A(202)                                  | musi de spaces.   |
|       |                      |       |      |   |   |

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## Exhibit 10 (POLICY RECORD – TYPE 10) Format/Edits

FCIC-M13

| Field<br>No. | Field Name                     | Begin<br>Pos. | Size | Picture | Field Edits  |
|--------------|--------------------------------|---------------|------|---------|--|
|              |                                |               | 1    |         |  |
| 33           | FCIC Control Time              | 551           | 4    | 9(04)   | Internal Use. The time the transaction batch file was received. (From when transmission started) HHMM Format.                    |
| 34           | FCIC Control Date              | 555           | 8    | 9(08)   | Internal Use. The date the transaction batch file was received. (From when transmission started) MMDDCCYY Format.                |
| 35           | Reinsurance Year               | 563           | 4    | 9(04)   | Internal Use. The Reinsurance Year. CCYY format.   |
| 36           | Batch Number                   | 567           | 4    | 9(04)   | Internal Use. The sequential number identifying the file that was submitted by the RO to FCIC/RMA.                               |
| 37           | Transaction Sequence<br>Number | 571           | 8    | 9(08)   | Internal Use. The sequential number<br>assigned to each transaction number<br>processed by DAS <u>after it has been sorted</u> . |
| 38           | Transaction Rejected Flag      | 579           | 1    | X(01)   | Internal. Reserved   |
| 39           | Transaction Source Flag        | 580           | 1    | X(01)   | Internal. Reserved   |
| 40           | Filler                         | 581           | 20   | X(20)   | Internal.  |

Notes:

A 10 record always requires a T-14 record.

Contract number/Policy consists of RO, Location State, Company, Policy number and Crop year.

If any type 10 record is rejected, then all records for the contract (except the T-09) will be rejected.