2009 RMA OUTREACH PARTNERSHIP AGREEMENTS

Project Name/Area(s)	Organization	Contact	Amount	Objective
Delivering Risk Management Training to Socially Disadvantaged Farmers and Ranchers to Increase their Survivability and Sustainability State: Georgia	African American Family Farmer, Inc	Melvin Bishop 706 485 9673	\$125,000	To increase the viability and sustainability of socially disadvantaged farmers through the Comprehensive Sustainability Program
An Innovative Financial Risk Management Program for Small-Scale & Limited- Resource Farmers State: MS	Alcorn State University	Dr. Gregory Reed 601-877-3933	\$75,000	To provide innovative risk management options to small scale and limited resource farmers in Mississippi
AIMI will assist American Indian elders, Women & youth with a special program to encourage traditional/organic farming methods.	American Indian Mothers, Inc. (AIM)	Beverly Colllins- Hall	\$5,000	Provide education to American Indians in the management of agricultural risk to encourage traditional/organic farming
Appalachian Grown: Risk Management thru Capacity Building and Marketing Initiatives State: Virginia	Appalachian Sustainable Agriculture Project	Charlie Jackson 828 236 1282 276 623 1121	\$100,000	Risk Management Agency to provide limited resource, underserved, and beginning farmers support, knowledge, and tools necessary to access and operate successfully in burgeoning markets for locally-grown food.
Increase Markets and Profitability for Limited Resource Farmers in Appalachia State: Virginia	Appalachian Sustainable Development	Denise Ann Barrett 276 623 1121	\$101,500	Efforts to build and expand markets for organic produce and sustainable farm products and to provide the training, technical assistance and peer support needed by limited resource farmers, new and youth farmers, and Hispanic and minority growers.

Year 2: Building Local & Regional Marketing Capacity with Resource Produce Growers State: Arkansas	Arkansas Land and Farm Development Corporation	Dr. Calvin King, Sr 870 734 1140	\$20,000	Risk management outreach, training and technical assistance program for increasing the knowledge production and marketing base of fresh fruit and vegetable producers resulting from collaborative efforts of the recipient, other agricultural producers and agribusiness professionals.
Facilitating Mentorships for Young Beginning and Underserved Farmers: Managing Risk through Peer Relationships States: CA	California Farmlink	Ellen Peskin 707 829-1691 x108	\$65,000	Expand the capacity of experienced farmers and ranchers to use mentorship training and technical assistance on financial, legal, and human resource risk management strategies to underserved farmers.
National Food Policy Gathering States: Nationally	Community Food Security Coalition	Andrew Fisher 503 954-2970	\$100,000	To disseminate materials on food safety and liability insurance developed as part of this project to limited resource producers and related organizations.
Aiming Success in the Marketplace as a Risk Management Tool: Technical Assistance for Traditionally Underserved Farmers Growing Priority & Specialty Crops in Western MA State: MA	Community Involved in Sustaining Agriculture, Inc.	Kelly Coleman 413-665-7100	\$90,000	To provide technical assistance in marketing to underserved farmers in Western Massachusetts
Exploring Horizons, Growing New Farmers State: MA	Community Teamwork, Inc.	Jennifer Hashley 978 654-6745	\$250,000	To undertake a major expansion of our programs and services as well as broadening our constituents across a wider geographical base encompassing the entire state of Massachusetts and beyond.

Alternative Livestock & Alternative Produce Production as a Tool for Risk Management State: NC	Concentric Management Applications	Renita Carter Page 336-638-2170 336-508-1196	\$100,000	To inform, educate, and train producers in marketing functions that will allow them entry into the marketplace and to utilize strategies that will minimize their risk.
Risk Mgmt. Training for Immigrant & Refugee Farmers in ME States: ME	Cultivating Community (NASAP)	Craig Lapine 207-761-4769	\$160,000	To deliver focused outreach and technical assistance, including educational programs, to educate farmers about risk management tools and techniques that will enhance their farm.
Risk Management & Community Outreach Program for Limited Resource & Underserved Farmers State: DE	Delaware State University	Albert Essel 302-857-6463	\$225,000	To provide training, informational opportunities and technical assistance necessary to make informed risk management decisions.
Navajo Risk Management Outreach States: AZ	Developing Innovations in Navajo Education	Kyril Calsoyas 928 714-9422	\$132,600	promotion, distribution and adoption of effective Traditional Navajo agricultural practices throughout the southwest region of the Navajo Nation.
Navajo Lifeway Outreach and Education Partnership States: AZ, NM, UT	Dine Be' lina, Inc.	Grace Boyne 505-863-3192	\$130,000	Involve women, limited resource, socially disadvantaged, and other traditionally underserved Navajo sheep and goat producers on tribal lands in AZ, NM, and UT with Risk Management solutions.
2010 California Small Farm Conference Outreach and Assistance Partnership Project States: CA	Farm Conference	Allen Moy 925 825-9090	\$90,000	To assist over 250 limited resource, socially disadvantaged and traditionally under- served California farmers and ranchers to improve their farming, ranching and business practices.

Expanding Markets for Limited Resource, Socially Disadvantage and Traditionally Underserved Farmers and Ranchers in the Southwest States. States: NM, WY, AZ, UT, CO, Tribal Communities	Farm to Table Southwest Marketing Network	Pam Roy 505 473-1004	\$77,000	To improve the economic viability of limited resource, socially disadvantaged and traditionally underserved farmers, ranchers, and organizations in the Southwest
Minnesota Hmong Farmer Risk Management Outreach State: MN	Farmers' Legal Action Group, Inc.	Tony Brown 651 223-5400	\$80,000	To provide legal education, training, and council for limited resource, socially disadvantaged, and underserved farmers & ranchers western reservations & states.
Identifying & Managing Risk: A Collaborative approach to Assist Small, Minority, Limited-Resource & Socially Disadvantaged Producers to Mitigate Risk Associated with Value-Added Production, Marketing, Estate Planning, & Intergenerational Farm Succession State: GA	Federation of Southern Cooperatives/Land Assistance Fund	Jerry Pennick 404-765-0991	\$200,000	To assist Small, Minority, Limited- Resource & Socially Disadvantaged Producers in risk mitigation associated with Value-Added Production, Marketing, Estate Planning, & Intergenerational Farm Succession
The Limited Resource, Socially Disadvantaged and Traditionally Underserved Producers Financial Literacy and Training Program States: Virginia, North Carolina, Mississippi	Fiduciary Management Group, LLC	Ivan Thornton 212 590 2360	\$50,000	provide traditionally underserved and socially disadvantaged farmers With the necessary financial knowledge, training, tools and skill sets that would enable them to become financially self- sustainable and competitive.
Crop Insurance Risk Management Strategies for American Indian Producers States: WY, MT	Fort Peck Community College	Chris Martinez 406 768-3025	\$125,000	To assist limited resource farmers to diversify by producing non-traditional specialty crops as well as program commodities such as wheat, barley and corn and also, in many cases, have livestock operations.
House Education & Long- term Planning (HELP) Program State: GA	Fort Valley State University	Keishon Thomas 478-825-6577	\$27,212	To train producers about legal, financial and estate planning.

Growing Growers for the Good Food Movement: A Mentoring Outreach Program for Underserved Local Organic Farmers	Georgia Organics	Alice Rolls 678-702-0400	\$120,000	To reach farmers through educational workshops, field days, and farmer to farmer mentoring programs
State: GA New Farmer Development Project State: NY	Greenmarkets & the Council on the Environment of NYC	Kate Granger 212-788-7476	\$105,338	To assist socially disadvantaged and limited resource immigrant farmers in the NYC area to establish economically sustainable farms.
Growing Opportunities: Regional Outreach, Training, and Marketing Project (ROTM) State: WI	Growing Power, Inc.	Will Allen 414 527-1546	\$200,000	To coordinate and manage the Growing Food and Justice for all Initiative Conference, that develops a network of practitioners that work together to create healthy, sustainable food systems.
Community Outreach and Assistance/ Farm to School States: NM, TX	Hispanic Farmers & Ranchers of America	Lupe Garcia 575 644-6534	\$125,000	To develop culturally appropriate practices to address the needs of socially disadvantaged farmers and ranchers in the Southern New Mexico-West Texas area.
Tribal Producer Risk Management Training States: NV, UT, WY	Indian Nations Conservation Alliance	Richard Gooby 406 684-5199	\$50,000	Provide whole farm plan training to tribal farmers and ranchers on how to keep records so they can participate in risk management and other agency programs.
Annie Project National Outreach Center: Phase II Development State: IA	Iowa State University	Madeline Shultz 515-294-5225	\$75,000	To promote group dynamics, enhances interpersonal skills, and introduces the best available technologies in farm, ranch and timber business management

Iowa Women in Agriculture's Mobile Computer Lab	Iowa Women In Agriculture	Elaine Gaesser 515 251-8640	\$40,000	To improve the risk management capability and
State: IA				options for women farmers by offering hands-on training/education on- line and/or electronic risk management tools and programs.
Effective Risk Management thru Awareness, Access and Education for Specialty Crop, Minority and Limited Resource Producers State: Kansas	Kansas Rural Center	Mercedes Taylor- Puckett 785 840 6202	\$50,000	To alert producers to risk management opportunities, to enhance producers ability to locate risk management information and training, and to strengthen risk management education and training to a broad agricultural audience.
Community Outreach and Assistance State: Kansas	Kansas State University	Charlotte Shoup Olsen 785 532 5773	\$60,000	To ensure comprehensive training and support to meet farm women's needs through collaboration with support networks and trusted organizations.
Improving Risk Management during the first 5 years of Farming: Farm Beginnings Risk Assessment Planning & Support State: MN	Land Stewardship Project	Amy Bacigalupo 320-269-2105	\$75,000	To increase the number of sustainable, successful farmers on the land by preparing farmers to successfully manage risks allowing them to reach their farming goals.
Partnership for Sustainable Small Producers States: OK, Nationally	Langston University	Dr. D. Chongo Mundende 405 466-6154	\$175,000	To train producers in understanding risk management strategies, and train farmers in recordkeeping, as well as conduct conference.
Harvesting Clean Energy State: ME	Maine Rural Partners	Mary Ann Hayes 207-581-4520	\$150,000	To deliver a farm energy audit and assist farmers with renewable energy projects that supply their own needs and those of their neighbors, particularly community wind.

Risk Management Education for Michigan's Multicultural Agricultural Producers State: MI	Michigan Food & Farming Systems (MIFFS)	Scott Corrin 517 432-0712	\$100,000	To provide educational opportunities, information, and access to risk management tools for small-scale, limited resource and minority producers of fruits and vegetables (under served) producers in MI.
Get Farming! Keep Farming! State: MI	Michigan Land Use Institute	Patty Cantrell 231 941-6584	\$90,000	To increase the number, and success of, limited resource, socially disadvantaged and traditionally underserved farmers.
Passive Solar Greenhouses & Specialty Crops: Building Community Capacity State: MI	Michigan State University	John Beirnbaum 517-355-5054	\$75,000	To provide women, limited resource and socially disadvantaged and other traditionally underserved farmers educational programs and opportunities using passive solar greenhouses technologies.
An Outreach Educational Training Program to Disadvantaged Fruit Growers: Good Agricultural Practices State: MI	Michigan State University	John Wise 517-432-2668	\$120,000	To develop a training program on Good Agricultural Practices for food safety risk management to help blueberry producers, especially disadvantaged and underserved.
Greenhouse Hydroponics and Organics Training States: OR	Microfarm Sustainable Research & Ed.	Ann Bergheger 503	\$68,750	To acquaint limited- resource, socially disadvantaged, and other under-served agricultural producers with the training to succeed in growing high-value crops in a hydroponic or greenhouse environment.
Providing Risk Management Education & Practical Resources for Upper Midwest Specialty Crop, Limited Resource & Minority State: MN	Minnesota Fruit & Vegetable Association	Marilyn Johnson 763 434-0400	\$75,000	To develop and deliver a variety of risk management solutions for specialty crop producers in the Upper Midwest through a series of educational conferences and workshops, and new resource

Risk Management for Immigrant Farmers, Outreach & Training, farm enterprise management, risk management, business planning, marketing, organic, sustainable farming for SD farmers	MN Food Association	Glen Hill 651-223-5400	\$104,043	To train and work with new immigrants (primarily, Latino and Hmong, but also Laotian, Karen, and East African) in the State of Minnesota
State: MN A Collaborative Approach to Deliver Risk Management Education & Training to MN Specialty Crop & Livestock Producers State: MN	MN Grown Promotion Group, Inc.	Paul Hugunin 651-201-6510	\$60,000	To develop risk management methods and options for Minnesota specialty crop producers and livestock producers.
Risk Management Tools & Education for Managing Risk on Organic & Sustainable Farms State: WI	Midwest0 Organic & Sustainable Education Service (MOSES)	Jody Padgham 715 778-5775	\$60,000	To deliver training and information to organic and sustainable producers from Wisconsin, Minnesota and Iowa on risk management tools and strategies. To train organic and sustainable farmers in risk management strategies
Energy Alternatives for Limited Resource Farmers State: AR	National Center for Appropriate Technology (NCAT)	Kathleen Hadley 406-494-4572	\$90,000	To train limited resource farmers to use alternative energy sources in multiple States
Hands Held: Building Bridges to Empower Farmer- Directed Development States: CA, Nationally	National Hmong American Farmers	Chukou Thao 559 313-3339	\$100,000	Provide farmers with one-to-one technical assistance, as well as develop culturally appropriate tools for CBOs.
Specialty Crop Step by Step on One Accord Risk Management Education Outreach Project on Wheels for Socially Disadvantaged Women Farmers State: Oklahoma	Oklahoma National Women in AG Association	Tammy Steele 405 317 8110	\$100,000	To provide risk management training opportunities focused on helping socially disadvantaged underserved specialty crop producers primarily fruit, vegetable, and ornamental improve risk assessment and management efficiency.

RAIPAP Community	New Mexico State	R. Edmund Gomez	\$146,145	To provide a two day
Outreach and Assistance	University	505 852 2668	<i>Q</i> 1 10,1 10	training session risk
Program				management to assure
				food safety in fresh
State: New Mexico				produce.
Landlink: Managing Risk thru	North Carolina Farm	Andrew Branan	\$65,000	To offer outreach and
Better Leases and Business	Transition Network,	919 732 7539		assistance to limited
Agreements	Inc			resource and other
				underserved farmers
				with live presentations,
				print and online materials, on risk
				management through
				development of better
				tenure arrangements and
				business agreements
				with landowners and
				other farmers
Risk Management Through	New York Sustainable	Judith Einach	\$125,000	To establish risk
Improved Farm Profitability	Ag Working Group	716-316-5839		management training
for Limited Resource &				workshops that improve
Underserved Farmers &				small family farm
Ranchers in NY state				productivity and
				introduce underserved
State: NY				producers to new
Using Sustainable Enterprise	North-South Institute	Dr. Samuel Scott	\$210,000	marketing opportunities To train small family
Diversification,	North-South Institute	954-434-8220	\$210,000	farmers in Florida,
Commercialization & Farm		954-454-0220		Alabama and Georgia to
Financial Literacy as Non-				use non-risk
Insurance Based Risk				management tools for
Management Tools in				diversification.
Mitigating Agricultural Risks				
on Small Family Farms in FL				
& Border Counties in AL &				
GA				
State: FL				
Community Outreach &	Nuetras Raices, Inc.	Tito Santana	\$140,000	To train and provide
Assistance	, , , , , , , , , , , , , , , , , , ,	413-535-1789		resources for existing
				and new ethnic,
State: MA				immigrant refugee
				farmers in MA.
Plasticulture/Permaculture	Oklahoma Black	Willard Tillman	.	Train disadvantaged
Using Compost-Amended	Historical Research	405 201-6624	\$200,000	farmers in the
Soils to Minimize Risk for	Project			"Plasticulture Using
Small and Socially				Compost-Amended
Disadvantaged Farmers				Soils Program" and introduce them to the
States: OK				elements of
				Permaculture as a
				means minimizing the
				crop production risks.
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Building Alternative Fuel Systems Oil Seed Stock for the Sustainability of Underserved Small Farmers State: North Carolina	Operation Spring Plant, Inc.	Dorothy Barker 252 492 7301	\$7,000	Formulate new outreach and assistance focused on increasing the participation of American Indians, socially disadvantaged agricultural producers and agribusiness professionals in various USDA/ RMA.
Growing Farms Successful Whole Farm Management State: Oregon	Oregon State University	Nick Andrews 503 931 2030	\$90,000	This project will focus on providing risk management training to underserved specialty crop farmers starting new farms or expanding existing farm businesses in Oregon. A framework and integrated curriculum will be developed as the basis for an Oregon Small Farms Management Program.
Risk Management Strategies in Aquaculture: Outreach and Technical Assistance Program for Indian Producers State: Indiana	Purdue University	Dr. Kwamena Quagrainie 765 494 4200	\$70,000	The overall objective of this project is to develop and deliver risk management education programs for existing, new and potential aquaculture farmers in Indiana, taking into account the unique risks of fish production.
Securing the Future of Agriculture in GA & SC Farm Transition Outreach Education State: GA	Rolling Hills RC&D Council, Inc.	Cindy Haygood 770-749-0444	\$100,000	To provide strategies in agricultural risk management for transitioning farmers.
Second Chance Community Based Agricultural Youth Initiatives State: GA	Ross & Company, Inc.	Jennifer Brooks 404-625-8137	\$75,000	To provide risk reduction training in agriculture for young potential farmers in multiple states.
Developing Tools & Strategies to Underserved & Legal Risk: Protecting the Farmer's Path to Success State: DC	Rural Coalition/Coalicion Rural	Lorette Picciano 202 628-7160	\$100,000	To build the capacity of small and socially disadvantaged producers, largely concentrated in the production of fresh fruit and vegetables and livestock, to manage risk.

Building Blocks for Risk Mitigation for Socially Disadvantaged Farmers and Ranchers States: WA Practical Risk Reduction for Southern Producers Using New Tools & Training State: AR	Rural Community Development Resources Southern Sustainable Agriculture Working Group	Luz Gutierrez 509 453-5133 Jim Lukens 479-422-5831	\$80,000	To provide outreach and technical assistance to underserved/unserved farmers/ranchers to meet RMA's strategic goal of ensuring their customers and others are well informed. To provide new risk management tools to Southern producers
Managing Risk: A Land Based Perspective States: NM	Taos County Economic Development Corporation	Pati Martinson Teri Bad Hand 505 758-8731	\$155,000	Expansion of RM strategies of livestock sector of North NM thru the addition of critical tools and assets, while continuing to support the Taos County Economic Development Corp's.
Frontera Agricultural Risk Management Project State: Texas	Texas/Mexico Border Coalition	Omar Garza 956 455 5147	\$100,000	To provide risk- management training, in bilingual settings, and outreach that focuses on Priority Commodities, to traditionally underserved, primarily Hispanic farmers and ranchers in a 56-county border-region area of Texas and New Mexico.
Promoting Sustainability to Reduce Risk for California's Disadvantaged Producers and Underserved Crops State: California	Trust for Conservation Innovation	Carin D'Oliva 415 421 3774, ext 10	\$200,000	To assist underserved and disadvantaged farmers improve their operations through the implementation of several targeted projects.
Reducing Marketing & Financial Risk of Limited- Resource, Socially Disadvantaged Farmers in the Black Belt Region through Technical & Outreach Assistance State: AL	Tuskegee University	Dr. Tasha Hargrove 334-724-4524	125,000	To provide mitigation of financial risks to limited resource and socially disadvantaged farmers in the Black Belt Region
Using Risk Management Education to Enhance Income for Socially Disadvantaged Producers in AR State: AR	University of Arkansas at Pine Bluff	Dr. Henry English 870-575-7246	\$120,000	To train disadvantaged producers in Arkansas on risk management tools and strategies.

Risk Management Education in Southwest Indian Country on Recordkeeping, AGR-Lite, Alternative Energy, and Agri- tourismStates: AZIncreasing Market Potential by Reducing On-Farm Food Safety Risk and an Introduction to Farm Insurance Options for Traditionally Underserved Produce Growers in Hawaii.	University of AZ University of HI	Trent Teegerstrom 520 621-6245 James Hollyer 808 956-4056	\$130,000	To enhance the risk management skills and economic vitality of rural tribes and other limited resource and socially disadvantaged individuals. To reduce on farm food safety risks, and educate underserved producers on crop insurance as a form of risk management.
States: HI Risk Management Training for Underserved Southeast Asian Growers of Hawaii States: HI	University of HI	Jari Sugano 808 247-0421	\$197,000	Increase the viability and sustainability of farms run by socially disadvantaged, undeserved Filipino and other Southeast Asian growers in Hawaii and to integrate farmers into mainstream agriculture.
Providing T&TA to SD Farmers on Organic CSA farmers. State: MA	University of Massachusetts, Amherst	Maria Moreira 413 545-0698	\$125,000	To implement ethnic crop production and marketing strategies to create viable and sustainable businesses
Developing the Risk Resilience of Underserved Agricultural Operators Across Wyoming State: Wyoming	University of Wyoming	Cole Ehmke 307 766 3782	\$70,000	To assist underserved audiences in Wyoming and the surrounding area to gain a better understanding of the risks they face and to become more knowledgeable about alternatives available for manageable in western agriculture using a multidimenatinal approach.
Risk Management Outreach for Women and Limited Resource Farmers States: UT	Utah State University	Ruby Ward 435 797-2323	\$64,063	To provide women and limited resource farmers with risk management education, so they can use new and emerging risk management tools to manage risk of priority commodities.
Operations Breadbasket State: VI	Virgin Islands Farmers Cooperative	Dale Browne 340-277-6046	\$100,000	To train farmers in risk reduction in small agriculture

Shenandoah Valley Restorative Urban Food and Farm Project: Growing Hope by Empowering Limited Resource, Immigrant, plain Mennonite Farmers and Homeless Populations thru Community Outreach State: Virginia	Virginia Polytechnic Institute and State University	Eric Benfeldt 540 432 6029	\$50,000	To grow hope in urban and farm communities in the Shenandoah Valley by empowering limited resource, socially disadvantaged, immigrant, plain Mennonite farmers and homeless populations through educational outreach and sound risk management strategies.
Mobile Workshops for Women, Underserved, Latino and Limited Resource Farmers State: Washington	Washington State Department of Agriculture	Eric Hurlburt Patrice Barrentine 360 902 1933	\$65,000	To provide mobile workshops and a DVD film focused on specific risk management strategies incorporated and currently used with success on Washington farms.
Risk Reduction for Small Farmers in Connecticut, Massachusetts, Rhode Island &: A Southern New England & Regional Food System Alliance-Building Project State: CT	Wholesome Wave Foundation Charitable Ventures, Inc.	Ms. Peggy Zamore 203-226-1112	\$85,000	To provide instruction in risk reduction for small farmers in New England
WI Community Outreach & Assistance Partnership Project State: WI	WI Dept. of Agriculture, Trade & Consumer Protection	Kathy Schmitt 608-224-5948	\$125,000	To leverage the knowledge, experience and networks of the state's major agricultural institutions to provide statewide outreach to women operators, beginning farmers, and limited resource farmers.
Mitigating Direct Marketing Risk State: AR	Winrock International	Matthew Kurlanski 703-525-9430	\$125,000	To conduct outreach for markets which have a large portion of socially disadvantaged producers?
Women in Blue Jeans Conference State: South Dakota	Women in Blue Jeans	Denise Hoffman 605 998 2774 (?)	\$14,000	T o provide risk management education and networking opportunities to 250 women in the agricultural industry to reduce risk in their agricultural businesses.

Zenger Emerging Farmer	Zenger Farms	Jill Kuehler	\$75,000	To provide outreach,
Training Program		503 282 4245		training and assistance
				on risk management
State: Oregon				strategies to immigrant
				and refugee farmers in
				the Portland
				Metropolitan area and
				upper Willamette Valley
				in the specific subject
				areas of agricultural
				production, direct
				marketing, technical
				resource networking &
				land access and language
				assistance.