

RMA Insurance Services Quarterly Industry Meeting
Radisson - Cincinnati Airport
November 8 - 10, 1999
Cincinnati, Ohio

Monday, November 8

| | | |
|--------------|---|--|
| 12:00 - 1:00 | Registration | |
| 1:00 - 1:30 | Welcome Purpose of the Meeting | Robert Prchal Deputy Administrator Insurance Services |
| 1:30 - 2:45 | Introduction to PRIME | Gary Embleton General Reinsurance Corporation |
| 2:45 - 3:00 | Break | |
| 3:00 - 4:00 | One Voice | Marian Jenkins Asst. Deputy Administrator Insurance Services |
| 4:00 - 5:00 | Round One Results - PRIME Round Two Management Decisions | Gary Embleton General Reinsurance Corporation |
| 5:00 | Adjourn | |

Tuesday, November 9

| | | |
|---------------|---|--|
| 8:00 - 9:30 | Return on Capital-At-Risk | Rich Lord Milliman and Robertson |
| 9:30 - 10:15 | Round Two Results - PRIME Round Three Management Decisions | Gary Embleton General Reinsurance Corporation |
| 10:15 - 10:30 | Break | |
| 10:30 - 11:00 | Annual Review Reports | Larry Piatz Director Sacramento Compliance Office |
| 11:00 - 11:30 | Conflict of Interest Assessment | Heyward Baker Director Reinsurance Services Division |
| 11:30 - 12:00 | Manual 14 | Melinda May Account Executive Reinsurance Services |
| 12:00 - 1:00 | Lunch | |
| 1:00 - 2:00 | Round Three Results Round Four Management Decisions | Gary Embleton General Reinsurance Corporation |
| 2:00 - 3:00 | Education v. Marketing Agent Product Knowledge | Craig Witt Director Risk Management Education Division |
| 3:00 - 4:30 | PRIME Wrap-up | Gary Embleton General Reinsurance Corporation |

Wednesday, November 10

| | | |
|---------------|--|--|
| 8:00 - 9:30 | Written Agreements | Marian Jenkins Asst. Deputy Administrator Insurance Services |
| 9:30 - 10:15 | Program Evaluation | Michael Hand Director Risk Management Services Division |
| 10:15 - 10:30 | Break | |
| 10:30 - 11:00 | Updates Association Marketing “E”-Commerce | Dave Miller Reinsurance Analyst Reinsurance Services |
| | Premium Calculation Software | Craig Witt Director Risk Management Education Division |
| 11:00 - 11:30 | Industry Wrap-Up | Industry Spokesperson |
| 11:30 - 12:00 | RMA Wrap-Up Information on Next Quarterly Meeting | RMA Spokesperson |