

2009 RMA OUTREACH PARTNERSHIP AGREEMENTS

Project Name/Area(s)	Organization	Contact	Amount	Objective
Risk Management Training for Immigrant & Refugee Farmers in ME States: ME	Cultivating Community (NASAP)	Craig Lapine 207-761-4769	\$160,000	To deliver focused outreach and technical assistance, including educational programs, to educate farmers about risk management tools and techniques that will enhance their farm.
Improving Risk Management during the first 5 years of Farming: Farm Beginnings Risk Assessment Planning & Support State: MN	Land Stewardship Project	Amy Bacigalupo 320-269-2105	\$75,000	To increase the number of sustainable, successful farmers on the land by preparing farmers to successfully manage risks allowing them to reach their farming goals.
Risk Management Tools & Education for Managing Risk on Organic & Sustainable Farms State: WI	MW Organic & Sustainable Education Service (MOSES)	Jody Padgham 715-778-5775	\$60,000	To deliver training and information to organic and sustainable producers from Wisconsin, Minnesota and Iowa on risk management tools and strategies.
Minnesota Hmong Farmer Risk Management Outreach State: MN	Farmers' Legal Action Group, Inc.	Tony Brown 651-223-5400	\$80,000	To provide legal education, training, and council for limited resource, socially disadvantaged, and traditionally underserved farmers & ranchers western reservations & states .
Get Farming! Keep Farming! State: MI	Michigan Land Use Institute	Patty Cantrell 231-941-6584	\$90,000	To increase the number, and success of, limited resource, socially disadvantaged and traditionally underserved farmers.
Passive Solar Greenhouses & Specialty Crops: Building Community Capacity State: MI	Michigan State University	John Beirnbaum 517-355-5054	\$75,000	To provide women, limited resource and socially disadvantaged and other traditionally underserved farmers educational programs and opportunities using passive solar greenhouses technologies.
Risk Management Education for Michigan's Multicultural Agricultural Producers State: MI	Michigan Food & Farming Systems (MIFFS)	Scott Corrin 517-432-0712	\$100,000	To provide educational opportunities, information, and access to risk management tools for small-scale, limited resource and minority producers of fruits and vegetables (under served) producers in MI.

WI Community Outreach & Assistance Partnership Project State: WI	WI Dept. of Agriculture, Trade & Consumer Protection	Kathy Schmitt 608-224-5948	\$125,000	To leverage the knowledge, experience and networks of the state's major agricultural institutions to provide statewide outreach to women operators, beginning farmers, and limited resource farmers.
Using Risk Management Education to Enhance Income for Socially Disadvantaged Producers in AR State: AR	University of Arkansas at Pine Bluff	Dr. Henry English 870-575-7246	\$120,000	To train disadvantaged producers in Arkansas on risk management tools and strategies.
Iowa Women in Agriculture's Mobile Computer Lab State: IA	Iowa Women In Agriculture	Elaine Gaesser 515-251-8640	\$40,000	To improve the risk management capability and options for women farmers by offering hands-on training/education on-line and/or electronic risk management tools and programs.
Mitigating Direct Marketing Risk State: AR	Winrock International	Matthew Kurlanski 703-525-9430	\$125,000	To conduct outreach for markets which have a large portion of socially disadvantaged producers.
Exploring Horizons, Growing New Farmers State: MA	Community Teamwork, Inc.	Jennifer Hashley 978-654-6745	\$250,000	To undertake a major expansion of our programs and services as well as broadening our constituents across a wider geographical base encompassing the entire state of Massachusetts and beyond.
Practical Risk Reduction for Southern Producers Using New Tools & Training State: AR	Southern Sustainable Agriculture Working Group	Jim Lukens 479-422-5831	\$110,000	To provide new risk management tools to Southern producers
Risk Management Tools & Education for Organic & Sustainable Farmers State: WI	MOSES	Jody Padgham 715-778-5775	\$60,000	To train organic and sustainable farmers in risk management strategies
House Education & Long-Term Planning (HELP) Program State: GA	Fort Valley State University	Keishon Thomas 478-825-6577	\$27,212	To train producers about legal, financial and estate planning.

Using Sustainable Enterprise Diversification, Commercialization & Farm Financial Literacy as Non-Insurance Based Risk Management Tools in Mitigating Agricultural Risks on Small Family Farms in FL & Border Counties in AL & GA State: FL	North-South Institute	Dr. Samuel Scott 954-434-8220	\$210,000	To train small family farmers in Florida, Alabama and Georgia to use non-risk management tools for diversification.
Reducing Marketing & Financial Risk of Limited-Resource, Socially Disadvantaged Farmers in the Black Belt Region through Technical & Outreach Assistance State: AL	Tuskegee University	Dr. Tasha Hargrove 334-724-4524	\$125,000	To provide mitigation of financial risks to limited resource and socially disadvantaged farmers in the Black Belt Region
Energy Alternatives for Limited Resource Farmers State: AR	National Center for Appropriate Technology (NCAT)	Kathleen Hadley 406-494-4572	\$90,000	To train limited resource farmers to use alternative energy sources in multiple States
Growing Growers for the Good Food Movement: A Mentoring Outreach Program for Underserved Local Organic Farmers State: GA	Georgia Organics	Alice Rolls 678-702-0400	\$120,000	To reach farmers through educational workshops, field days, and farmer to farmer mentoring programs
New Farmer Development Project State: NY	Greenmarkets & the Council on the Environment of NYC	Kate Granger 212-788-7476	\$105,338	To assist socially disadvantaged and limited resource immigrant farmers in the NYC area to establish economically sustainable farms.
Aiming Success in the Marketplace as a Risk Management Tool: Technical Assistance for Traditionally Underserved Farmers Growing Priority & Specialty Crops in Western MA State: MA	Community Involved in Sustaining Agriculture, Inc.	Kelly Coleman 413-665-7100	\$90,000	To provide technical assistance in marketing to underserved farmers in Western Massachusetts
Risk Reduction for Small Farmers in Connecticut, Massachusetts, Rhode Island & A Southern New England & Regional Food System Alliance-Building Project State: CT	Wholesome Wave Foundation Charitable Ventures, Inc.	Ms. Peggy Zamore 203-226-1112	\$85,000	To provide instruction in risk reduction for small farmers in New England

<p>Second Chance Community Based Agricultural Youth Initiatives</p> <p>State: GA</p>	Ross & Company, Inc.	Jennifer Brooks 404-625-8137	\$75,000	To provide risk reduction training in agriculture for young potential farmers in multiple states.
<p>Securing the Future of Agriculture in GA & SC Farm Transition Outreach Education</p> <p>State: GA</p>	Rolling Hills RC&D Council, Inc.	Cindy Haygood 770-749-0444	\$100,000	To provide strategies in agricultural risk management for transitioning farmers.
<p>Providing Risk Management Education & Practical Resources for Upper Midwest Specialty Crop, Limited Resource & Minority</p> <p>State: MN</p>	Minnesota Fruit & Vegetable Association	Marilyn Johnson 763-434-0400	\$75,000	To develop and deliver a variety of risk management solutions for specialty crop producers in the Upper Midwest through a series of educational conferences and workshops, and new resource
<p>Annie Project National Outreach Center: Phase II Development</p> <p>State: IA</p>	Iowa State University	Madeline Shultz 515-294-5225	\$75,000	To promote group dynamics, enhances interpersonal skills, and introduces the best available technologies in farm, ranch and timber business management
<p>An Outreach Educational Training Program to Disadvantaged Fruit Growers: Good Agricultural Practices</p> <p>State: MI</p>	Michigan State University	John Wise 517-432-2668	\$120,000	To develop a training program on Good Agricultural Practices for food safety risk management to help blueberry producers, especially disadvantaged and underserved.
<p>AIMI will assist American Indian elders, Women & youth with a special program to encourage traditional/organic farming methods.</p> <p>State: NC</p>	American Indian Mothers, Inc. (AIM)	Beverly Collins-Hall	\$5,000	Provide education to American Indians in the management of agricultural risk to encourage traditional/organic farming
<p>Identifying & Managing Risk: A Collaborative approach to Assist Small, Minority, Limited-Resource & Socially Disadvantaged Producers to Mitigate Risk Associated with Value-Added Production, Marketing, Estate Planning, & Intergenerational Farm Succession</p> <p>State: GA</p>	Federation of Southern Cooperatives/Land Assistance Fund	Jerry Pennick 404-765-0991	\$200,000	To assist Small, Minority, Limited-Resource & Socially Disadvantaged Producers in risk mitigation associated with Value-Added Production, Marketing, Estate Planning, & Intergenerational Farm Succession

Operations Breadbasket State: VI	Virgin Islands Farmers Cooperative	Dale Browne 340-277-6046	\$100,000	To train farmers in risk reduction in small agriculture
An Innovative Financial Risk Management Program for Small-Scale & Limited-Resource Farmers State: MS	Alcorn State University	Dr. Gregory Reed 601-877-3933	\$75,000	To provide innovative risk management options to small scale and limited resource farmers in Mississippi
A Collaborative Approach to Deliver Risk Management Education & Training to MN Specialty Crop & Livestock Producers State: MN	MN Grown Promotion Group, Inc.	Paul Hugunin 651-201-6510	\$60,000	To develop risk management methods and options for Minnesota specialty crop producers and livestock producers.
Community Outreach & Assistance State: MA	Nuetras Raices, Inc.	Tito Santana 413-535-1789	\$140,000	To train and provide resources for existing and new ethnic, immigrant refugee farmers in MA.
Risk Management & Community Outreach Program for Limited Resource & Underserved Farmers State: DE	Delaware State University	Albert Essel 302-857-6463	\$225,000	To provide training, informational opportunities and technical assistance necessary to make informed risk management decisions.
Growing Opportunities: Regional Outreach, Training, and Marketing Project (ROTM) State: WI	Growing Power, Inc.	Will Allen 414-527-1546	\$200,000	To coordinate and manage the Growing Food and Justice for all Initiative Conference, that develop a network of practitioners that work together to create healthy, sustainable food systems.
Alternative Livestock & Alternative Produce Production as a Tool for Risk Management State: NC	Concentric Management Applications	Renita Carter Page 336-638-2170 336-508-1196	\$100,000	To inform, educate, and train producers in marketing functions that will allow them entry into the marketplace and to utilize strategies that will minimize their risk.
Harvesting Clean Energy State: ME	Maine Rural Partners	Mary Ann Hayes 207-581-4520	\$150,000	To deliver a farm energy audit and assist farmers with renewable energy projects that supply their own needs and those of their neighbors, particularly community wind.
Providing T&TA to SD Farmers on Organic CSA farmers. State: MA	University of Massachusetts, Amherst	Maria Moreira 413-545-0698	\$125,000	To implement ethnic crop production and marketing strategies to create viable and sustainable businesses

Risk Management Through Improved Farm Profitability for Limited Resource & Underserved Farmers & Ranchers in NY state State: NY	New York Sustainable Ag Working Group	Judith Einach 716-316-5839	\$125,000	To establish risk management training workshops that improve small family farm productivity and introduce underserved producers to new marketing opportunities.
Developing Tools & Strategies to Underserved & Legal Risk: Protecting the Farmer's Path to Success State: National	Rural Coalition/Coalicion Rural	Lorette Picciano 202-628-7160	\$100,000	To build the capacity of small and socially disadvantaged producers, largely concentrated in the production of fresh fruit and vegetables and livestock, to manage risk.
Risk Management for Immigrant Farmers, Outreach & Training, farm enterprise management, risk management, business planning, marketing, organic, sustainable farming for SD farmers State: MN	MN Food Association	Glen Hill 651-223-5400	\$104,043	To train and work with new immigrants (primarily, Latino and Hmong, but also Laotian, Karen, and East African) in Minnesota
Expanding Markets for Limited Resource, Socially Disadvantage and Traditionally Underserved Farmers and Ranchers in the Southwest States. States: NM, WY, AZ, UT, CO, Tribal Communities	Southwest Marketing Network	Pam Roy 505-473-1004	\$77,000	To improve the economic viability of limited resource, socially disadvantaged and traditionally underserved farmers, ranchers, and organizations in the Southwest
Risk Management Outreach for Women and Limited Resource Farmers States: UT	Utah State University	Ruby Ward 435-797-2323	\$64,063	To provide women and limited resource farmers with risk management education, so they can use new and emerging risk management tools to manage risk of priority commodities.
Tribal Producer Risk Management Training States: NV, UT, WY	Indian Nations Conservation Alliance	Richard Gooby 406-684-5199	\$50,000	Provide whole farm plan training to tribal farmers and ranchers on how to keep records so they can participate in risk management and other agency programs.
Increasing Market Potential by Reducing On-Farm Food Safety Risk and an Introduction to Farm Insurance Options for Traditionally Underserved Produce Growers in Hawaii. States: HI	University of HI	James Hollyer 808-956-4056	\$100,000	To reduce on farm food safety risks, and educate underserved producers on crop insurance as a form of risk management.

Risk Management Education in Southwest Indian Country on Recordkeeping, AGR-Lite, Alternative Energy, and Agri-tourism States: AZ	University of AZ	Trent Teegerstrom 520-621-6245	\$130,000	To enhance the risk management skills and economic vitality of rural tribes and other limited resource and socially disadvantaged individuals.
Crop Insurance Risk Management Strategies for American Indian Producers States: WY, MT	Fort Peck Community College	Chris Martinez 406-768-3025	\$125,000	To assist limited resource farmers to diversify by producing non-traditional specialty crops as well as program commodities such as wheat, barley and corn and also, in many cases, have livestock operations.
Hands Held: Building Bridges to Empower Farmer-Directed Development States: CA, National	National Hmong American Farmers	Chukou Thao 559-313-3339	\$100,000	Provide farmers with one-to-one technical assistance, as well as develop culturally appropriate tools for CBOs.
Risk Management Training for Underserved Southeast Asian Growers of Hawaii States: HI	University of HI	Jari Sugano 808-247-0421	\$197,000	Increase the viability and sustainability of farms run by socially disadvantaged, undeserved Filipino and other Southeast Asian growers in Hawaii and to integrate farmers into mainstream agriculture.
National Food Policy Gathering States: National	Community Food Security Coalition	Andrew Fisher 503-954-2970	\$100,000	To disseminate materials on food safety and liability insurance developed as part of this project to limited resource producers and related organizations.
Partnership for Sustainable Small Producers States: OK, National	Langston University	Dr. D. Chongo Mundende 405-466-6154	\$175,000	To train producers in understanding risk management strategies, and train farmers in recordkeeping, as well as conduct conference.
Navajo Risk Management Outreach States: AZ	Developing Innovations in Navajo Education	Kyril Calsoyas 928-714-9422	\$132,600	The promotion, distribution and adoption of effective traditional Navajo agricultural practices throughout the southwest region of the Navajo Nation.
Managing Risk: A Land Based Perspective States: NM	Taos County Economic Development Corporation	Pati Martinson Teri Bad Hand 505-758-8731	\$155,000	Expansion of risk management strategies of livestock sector of Northern NM through the addition of critical tools and assets, while continuing to support the Taos County Economic Development Corp's.

Plasticulture/Permaculture Using Compost-Amended Soils to Minimize Risk for Small and Socially Disadvantaged Farmers States: OK	Oklahoma Black Historical Research Project	Willard Tillman 405-201-6624	\$200,000	Train disadvantaged farmers in the "Plasticulture Using Compost-Amended Soils Program" and introduce them to the elements of Permaculture as a means minimizing the crop production risks.
Community Outreach and Assistance/ Farm to School States: NM, TX	Hispanic Farmers & Ranchers of America	Lupe Garcia 575-644-6534	\$125,000	To develop culturally appropriate practices to address the needs of socially disadvantaged farmers and ranchers in the Southern New Mexico-West Texas area.
Building Blocks for Risk Mitigation for Socially Disadvantaged Farmers and Ranchers States: WA	Rural Community Development Resources	Luz Gutierrez 509-453-5133	\$80,000	To provide outreach and technical assistance to underserved/unserved farmers/ranchers to meet RMA's strategic goal of ensuring their customers and others are well informed.
Navajo Lifeway Outreach and Education Partnership States: AZ, NM, UT	Dine Be' lina, Inc.	Grace Boyne 505-863-3192	\$130,000	To involve women, limited resource, socially disadvantaged, and other traditionally underserved Navajo sheep and goat producers on tribal lands in AZ, NM, and UT with Risk Management solutions.
Facilitating Mentorships for Young Beginning and Underserved Farmers: Managing Risk through Peer Relationships States: CA	California Farmlink	Ellen Peskin 707-829-1691 x108	\$65,000	To expand the capacity of experienced farmers and ranchers to use mentorship training and technical assistance on financial, legal, and human resource risk management strategies to underserved farmers.
2010 California Small Farm Conference Outreach and Assistance Partnership Project States: CA	Farm Conference	Allen Moy 925-825-9090	\$90,000	To assist over 250 limited resource, socially disadvantaged and traditionally under-served California farmers and ranchers to improve their farming, ranching and business practices.
Greenhouse Hydroponics and Organics Training States: OR	Microfarm Sustainable Research & Ed.	Ann Bergheger 503-868-7679	\$68,750	To acquaint limited-resource, socially disadvantaged, and other under-served agricultural producers with the training to succeed in growing high-value crops in a hydroponic or greenhouse environment.