



United States Department of Agriculture
Risk Management Agency

April 2010

2010 COMMODITY INSURANCE FACT SHEET

Sweet Cherries

Utah

Actual Revenue History (ARH)

- Protects growers against losses from low yields, low prices, low quality, or any combination of these events.
- Grower's coverage based on their own net revenue history.
- Revenue is determined after harvest at the point of first delivery.
- Utilization determined by predominant end use.
- Incidental income from sales of other uses included in revenue.

Crop Insured

- All varieties of sweet cherries that are adapted to the area;
- Fresh use only;
- Irrigated;
- Produced at least 2,000 pounds of cherries per acre in one of the three previous crop years; and
- Growers must insure all of their cherry acreage in the county at the same coverage level.

Counties Available

Utah

Causes of Loss

Adverse Weather Conditions¹
 Failure of Irrigation Water Supply²
 Insects³
 Plant Disease³
 Inadequate Market Price
 Fire⁴ Wildlife⁵

¹Natural perils such as hail, frost, freeze, wind, drought, and excess moisture.

²If caused by an insured peril during the insurance period.

³But not damage due to insufficient or improper application of control measures.

⁴Unless weeds and undergrowth are not controlled or unmulched pruning debris is not removed.

⁵Unless wildlife control measures have not been taken.

Important Dates

Sales Closing November 20, 2009
 Acreage Report Due January 15, 2010
 Revenue Reporting Date..... January 15, 2010
 Billing Date..... September 15, 2010

Insurance Period

- Coverage begins November 21, 2009 (except for the year of application);
- Continuous coverage begins September 1, 2010
- Ends in the calendar year in which cherries are:
 - Physical damage:
 - Normally harvested, or
 - August 31, 2010.
 - Inadequate price:
 - January 15, 2011.

Coverage Levels & Premium Subsidies

- Coverage levels range from 50 to 75 percent.
- Catastrophic (CAT) Risk Coverage is unavailable.
- Select a payment factor ranging from .67 to 1.0
 - Reduces amount of insurance without changing the point at which indemnities trigger
 - Reduces premium and indemnity amount paid

Cost of Crop Insurance

- Agricultural Risk Protection Act of 2000 raised the subsidies for federal crop insurance premiums substantially.
- Higher coverage levels are subsidized at lower rates;
- USDA pays at least 50 percent of the premium.
- For more detailed information about the amounts of coverage and premiums, please contact a crop insurance agent.

Loss Example

- Approved Revenue = \$5,410
- Producer Selects:
 - 75% coverage Level
 - Payment factor of 1.0
- 100% share
- Amount of Insurance = \$4,058 / acre

$$\$5,410 / \text{acre} * .75 * 1.00 * 1.00$$

- Producer markets 3,200 lbs of fresh cherries per acre and receives \$1.00 / lb net

\$5,410	Approved Revenue
X .75	Coverage Level
X 1.00	Payment Factor
<hr/>	
\$4,058	Amount of Insurance

3,200	pounds
X \$1.00	per lb net
<hr/>	
\$3,200	Revenue to count

\$4,058	Amount of Insurance
<hr/>	
\$3,200	Revenue to Count
<hr/>	
\$858	
X 1.0	Payment Factor
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\$858	Indemnity per acre

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Regional Contact for RMA

USDA/Risk Management Agency
Davis Regional Office
430 G Street, # 4168
Davis, CA 95616
Telephone:(530) 792-5870
Fax: (530) 792-5893
E-Mail: rsoca@rma.usda.gov

Where to Purchase Crop Insurance

All MPCI, including CAT coverage insurance policies are available from private insurance agents. A list of crop insurance agents is available on the RMA website at:

<http://www3.rma.usda.gov/tools/agents/>